securonix DATASHEET

Security Economics Designed for Outcomes

BREACH READY SECURITY. BOARD READY ECONOMICS.

Security leaders are under pressure to reduce risk faster, control cost, and prove value to the board, without sacrificing visibility or response speed. Securonix pricing is designed to align security spend directly to operational outcomes in the SOC.

Instead of charging for raw data volume or unpredictable AI consumption, Securonix aligns cost to measurable security value delivered. The result is predictable spend, transpartent ROI, and SOC economics that scale with outcomes, not alert noise.

Why Traditional SIEM Pricing Breaks Down

Legacy SIEM pricing models charge equally for every gigabyte ingested, regardless of whether that data drives real-time detection, supports investigations, or exists solely for compliance retention.

As environments expand across cloud, identity, and SaaS, this model creates structural problems:

- Compliance and retention data costs the same as high-value detection telemetry
- Visibility growth drives runaway cost, not better security
- SOC leaders manage budgets instead of managing risk

The outcome is forced tradeoffs. Dropped logs, shortened retention, delayed investigations, and reduced confidence at the executive and board level. Securonix replaces this model with outcome-aligned pricing built for the modern, AI-enabled SOC.

The Securonix Pricing Model

Scale SOC Capacity and Reduce Risk

Securonix pricing is built around how security operations deliver real value, not raw data volume or AI usage frequency.

The model aligns investment directly to SOC outcomes that matter to security leaders and the board, including SOC capacity, investigation throughput, response speed, and measurable risk reduction.

It is anchored in three integrated pillars that operate together as a single economic model:

DPM Flex Consumption

Data is priced by analytical value, enabling expanded visibility and retention without SIEM cost bloat.

Agentic Mesh

Platform-wide governed AI orchestration with no per-agent or per-feature licensing

Sam, the AI SOC Analyst

AI delivered as governed, measurable SOC capacity with predictable cost and auditable productivity

Together, they allow organizations to expand visibility, automate SOC operations, and maintain cost predictability as security demands grow.

DPM Flex Consumption

Pay for Outcomes. Not Ingest.

Modern SOCs generate massive volumes of telemetry, but not all data delivers equal security value. Traditional SIEMs treat detection telemetry, investigation data, and compliance logs identically. As environments expand, costs rise faster than outcomes, forcing teams to drop data, shorten retention, or limit analytics to stay within budget.

DPM Flex changes this model by aligning data cost to how data is actually used in security operations, enabling organizations to retain more data, expand coverage, and support AI-driven workflows without inflating SIEM costs.

How DPM Flex Works

Customers license a single ingest entitlement that flexes dynamically across three pipelines based on the operational purpose of the data.

Learns from analyst validation to refine models and improve response precision over time.

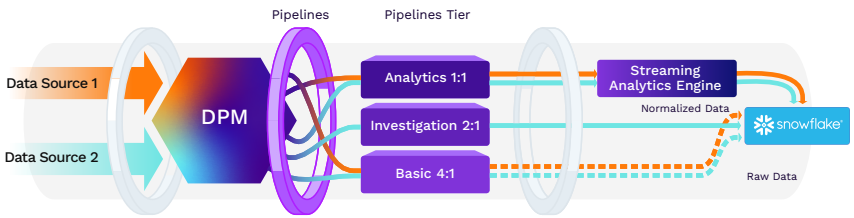
Pipeline	Primary Purpose	Relative Cost
Analytics	Real-time threat detection and correlation	1.00
Investigation	Enriched contextual data for deeper analysis	0.50
Basic Logs	Long-term, compliance-driven retention	0.25

What this means in practice:

- 1 GB of Analytics data
- equals 2 GB of Investigation data
- equals 4 GB of Basic data

Lower-value data consumes less entitlement, while high-value telemetry is prioritized for real-time analytics and AI-driven workflows. This ensures the SOC always has the right data at the right level of processing, without inflating costs.

What DPM Flex Delivers



- Expanded visibility without increasing SIEM spend, allowing teams to ingest and retain more data safely
- Full compliance retention without premium analytics cost, reducing pressure from regulatory and audit requirements
- Cleaner signal for AI and analysts, improving detection accuracy and investigation efficiency
- Predictable data economics as environments scale

With DPM Flex, security decisions are driven by risk and outcomes, not by pricing mechanics. SOC teams gain the freedom to retain, analyze, and act on the data that matters most, while leaders gain predictable costs and clear alignment between investment and security impact.

Organizations routinely achieve 30 to 50 percent lower effective SIEM cost while increasing visibility and retention.

Agentic Mesh

Agentic SOC Operations Without Licensing Complexity

Most platforms monetize AI through per-feature, per-agent, or per-workflow licensing,createing cost friction and slowing adoption.

Agentic Mesh takes a different approach. It is the governed orchestration layer that coordinates AI agents, data, and workflows across the SOC, delivering platform-wide AI capability without separate AI SKUs.

How Agentic Mesh Is Priced

Agentic Mesh is native to the Securonix platform.

There is no separate pricing for:

- Noise reduction
- Investigation enrichment
- Correlation logic
- Response orchestration

All AI agents operate within the same governed mesh, sharing context, memory, and policy controls. Orchestration itself does not consume Sam capacity; only AI agents with defined time-billed values do.

Customer Outcomes

- AI adoption without licensing friction
- Consistent governance and auditability
- Faster time to value for new automation
- AI that scales with operational need, not procurement cycles

Sam, AI SOC Analyst

AI Delivered as Measurable SOC Capacity

Traditional AI pricing models introduce volatility through tokens, prompts, or usage-based billing. Sam replaces that uncertainty with fixed, productivity-based pricing. Sam represents a shared pool of AI-driven analyst capacity applied across triage, investigation, response, and reporting.

How Sam Pricing Works

- One AI SOC Analyst provides 500 minutes per day of AI analyst capacity
- Approximately 250 hours per 30-day month
- Capacity is shared across all AI capabilities
- Usage is measured monthly with no rollover
- List price is $15,000 per AI SOC Analyst per year, billed annually

AI time is deducted only when consumption-based AI capabilities are used. Foundational optimization agents such as Noise Control, save analyst time but do not consume Sam capacity and are complementary.

What Customers Can Measure

- AI Analyst hours saved
- AI capacity consumed versus available
- Productivity trends over time
- Direct ROI tied to investigation and response throughput

This creates a clear, auditable link between AI investment and SOC operational impact.

Customer Outcomes

- Reduced Tier 1 and Tier 2 workload
- Faster investigations and response
- Predictable AI spend with measurable ROI
- Metrics that resonate with executives and boards

Sam turns AI from an unpredictable expense into a measurable operating asset.

Agent Pricing

One Productivity Model. No Feature Licensing.

Securonix Agentic AI is designed to remove the friction that traditionally slows AI adoption in the SOC. All AI agents operate within the same Sam productivity pool, allowing teams to use AI where it delivers the greatest operational impact without navigating complex licensing or contract changes.

There is:

- **No per-agent pricing**, so teams are not penalized for broader AI adoption
- **No feature unlocks**, ensuring full access to AI capabilities from day one
- **No contract renegotiation** as new AI agents are introduced

This approach allows SOC teams to focus on outcomes, not entitlements.

Agents Included

Sam productivity can be applied across Securonix Agentic AI capabilities, including:

- Noise Control and alert suppression to reduce analyst fatigue
- Natural language search and investigation to accelerate threat analysis
- Search interpretation and summarization to shorten time to insight
- Investigation enrichment and correlation to improve accuracy and consistency
- Response recommendations and preparation to reduce response time
- Detection policy creation and tuning to improve coverage with less effort
- Executive-ready threat briefings to translate security activity into business risk

Some agents, such as Noise Control, deliver immediate operational value without consuming Sam productivity and are always included.

As new AI agents are released, they become available automatically within the same pricing model. This ensures customers continuously benefit from innovation without added cost, complexity, or disruption to their SOC operations.

AI Agent	Time Billed
Search Agent	~5 minutes per use
Search Insights Agent	~15 minutes per use
Response Agent	~25 minutes per use
Noise Insights Agent	~25 minutes per use
Threat Briefing Agent	~150 minutes per use
Policy Agent	~100 minutes per use
Data Pipeline Agent	~60 minutes per use *(estimated)*

Complementary (Zero Time Billed) Agents

These agents **do not consume AI SOC Analyst time**, even though they save significant analyst effort.

AI Agent	Time Billed	Note
Noise Control Agent	0 minutes	Improves signal quality and reduces SOC cost
Agentic Mesh (Orchestration)	0 minutes	Coordinates agents and workflows

How Securonix Pricing Compares

Traditional SIEM	Securonix
Charges every GB equally	**Prices data by analytical value**
Penalizes visibility growth	**Encourages broader coverage**
Token-based AI cost volatility	**Fixed productivity-based AI pricing**
Feature-based AI licensing	**Platform-wide AI autonomy**
Cost-driven tradeoffs	**Outcome-driven investment**

Predictable Security Economics. Measurable Results.

When DPM Flex, Agentic Mesh, and Sam work together, organizations achieve:

- More visibility without higher cost
- More automation without licensing sprawl
- Faster response with provable ROI
- Security spend that scales with outcomes, not volume

See how predictable security economics scale analyst productivity, accelerate response, and reduce risk across your SOC.

Visit **securonix.com** or contact sales@securonix.com.

Key Takeaways

Predictable pricing aligned to SOC outcomes

Security spend scales with productivity and value delivered, not with data volume or AI usage spikes. This allows leaders to forecast costs confidently as the SOC grows.

Transparent ROI measured in analyst time saved

Every AI-driven action is tracked in operational terms, showing how much analyst work was avoided and how productivity improved. This makes value easy to quantify and defend to finance and executive teams.

Reduced operational load without added headcount

Sam absorbs repetitive and time-consuming SOC tasks, enabling teams to handle more alerts and investigations with existing staff while reducing burnout.

Expanded visibility without SIEM cost bloat

DPM Flex allows teams to ingest, retain, and analyze more data without inflating SIEM costs, preserving detection coverage and compliance readiness as environments scale.

Future-ready access to all AI innovations

New AI agents and capabilities are included as they are released, allowing customers to continuously improve security outcomes without renegotiating contracts or adding licensing complexity.

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